

Greentree®

BUSINESS-BUILDING SOLUTIONS

"very, very, responsive!"

Volume 1, Issue 7

December 2009



A Word from the Editor



Communication in this busy world has business' looking at what technologies can do to both improve communication within the business and enable them to do business better with their customers.

The expectation of our customers is that an order or request can be processed quickly and a confirmation received immediately.

We, personally, have this expectation when we buy "on-line" or pay a bill – we head straight for our inbox to ensure the receipt/confirmation has been received.

Bill Gates aptly put it in his book **Business @ the Speed of Thought:**

"To function in the digital age, we have developed a new digital infrastructure. It's like the human nervous system. Companies need to have that same kind of nervous system--the ability to run smoothly and efficiently, to respond quickly to emergencies and opportunities, to quickly get valuable information

to the people in the company who need it, the ability to quickly make decisions and interact with customers.

The successful companies of the next decade will be the ones that use digital tools to reinvent the way they work"

The impetus to facilitate the new digital infrastructure comes from the heart of your systems. Each component of your systems, whether hardware or software or pieces of paper, must beat together as one – meaning they need to interact with each other seamlessly and timely. Some more food for thought about what our businesses will need to

Inside this issue:

Editorial	1
Profile - Bernice Boucher	1
Mobility	2 & 3
Greentree Upgrade	4
JR.Bizlink People	4

consider in 2010, and potentially change, to be relevant to our customers.

The JR.bizlink Team wish everyone a very merry Christmas to you and your families and a safe and happy 2010. We thank you for your support in 2009.

- Teresa Hooper

Profile - Bernice Boucher - Consultant - JR.Bizlink

Bernice returned to Johnston Rorke as a Consultant. As the previous IT Manager of Johnston Rorke her return allowed her to immediately integrate with JR.Bizlink.

For the past 27 years Bernice has worked within public practice in the Information Technology arena. Her previous roles have encompassed maintenance and management of internal networks and support on both hardware and software.

With the accounting influence during her working career Bernice brings to this role her experience with accounting software and the ability to understand the needs of the client. Bernice's management skills include project management and aligning IT with strategic business planning.





Mobility - A must have vitamin in today's high pressured business world

In today's increasingly competitive market, customers are demanding faster decisions, reduced cost and better quality of service. This places increased competitive pressure on organisations of all sizes to deliver to these demands with faster decisions, more efficient processes and reduced costs.

Greentree Mobile provides the platform for your business to meet these demands.

What research of companies using mobile is telling us:

> ROI, Productivity & Profitability examples

- Average return on investment (ROI) of a Windows Mobile solution was 402%.
- Close to 100% reduction in data errors.
- 19% year over year increase in workforce productivity (average number of work orders completed daily)
- Staff efficiency increased between 15-20% and job satisfaction improved
- Increased sales revenue through saving 30 minutes per day per person
- 13% year over year increase in service profitability

IDC White Paper: Mobile Line-of-Business Applications for the Midsized

Business:

An ROI Analysis, June 2008

Aberdeen Group: Mobility in Today's Service Organization, 2008

Greentree delivers a suite of applications for Windows **Mobile** that extend the powerful capabilities of our enterprise Greentree Business software, beyond the office and into the field to empower mobile workers. Greentree Mobile will help maximise productivity, reduce costs, improve service and increase revenue - all without implementation headaches.

Key Benefits

- ▶ One out-of-the-box solution provider
- ▶ Seamless data flows eg. office to warehouse
- ▶ Minimizes high data entry error rates
- ▶ Secure system-wide communication & integration
- ▶ Removes costly warehouse picking and dispatch errors
- ▶ Improves customer service and supply requests
- ▶ Reduces workforce labour costs
- ▶ Minimizes order processing delays
- ▶ Provides remote working labour with accurate live information



Greentree Mobile delivers a truly empowered business environment

Greentree unshackles your business and your mobile workers from the complexity of the traditional mobile applications limitations of multiple technology layers, fragile interfaces and limited functionality. Greentree has 'broken the mould' by enabling mobile workers to deliver a superior customer experience and contribute to the bottom-line.

If your company is already considering mobile solutions or plan to, it's worth thinking on the following equation:

3rd party mobile offerings = Functionality through a straw = limited value

Common sense tells us, it's impossible for 3rd party mobile applications to be fully optimized and integrated to suit the existing enterprise system. They are built separately. Managing brittle interfaces with **3rd party mobile systems** is costly and time consuming.



Mobility - continued

Here's the Greentree equation:

Greentree Mobile = The Power of One = high value

The Power of One* a seamlessly integrated mobile solution with total end- to- end connectivity, this means

- System information is live and up-to-date – informed decisions are enabled
- Accurate information is captured 'at the coal face' errors and delays are minimized
- Data entry is instantly validated meaning staff are more productive/empowered
- Customer service and sales are enhanced through immediate access to relevant information

***About the Power of One** – Greentree's unique convergence of technology, standards, functionality and deployment into a single, end-to-end solution.

- One technology layer from server to PDA
- One comprehensive functionality set end-to-end
- One deployment and update process server to PDA
- One solution provider so you can install 'out-of-the-box' with no 3rd party interfaces required.

Tips and Tricks





- Alex Clark

As some of you may be aware Greentree was developed as a Windows based upgrade from CBA, as such some of the DOS shortcut keys have been migrated to the new product.

We thought you may find some of them useful so they are listed opposite:

Now a trick with the Delete Short cut is that you can use it to delete lines from tables, although not all of them, if you click on the row in the table you wish to delete and the click shift F2 it will delete just that row from the table. Make sure you read any popup boxes to make sure you are deleting the line item and not the entire record.

And finally for the big one; when you are in a text box within Greentree and you hit the enter key it moves you out of the text field onto the next one. If you use the key combination of Control (Ctrl) Enter it will insert a caridge return into the text box without moving you out of that field.

Key Combination	Action	Icon
F2	Save	
Shift F2	Delete	
F5	New/Clear	
F7	Previous	
Shift F7	First	
F8	Next	
Shift F8	Last	

Greentree upgrade to 3@27 – Highlighted Enhancements



At the end of October we successfully undertook another upgrade to our Greentree systems, which brought us up to 3@27, the most recent HR Certified version.

The upgrade enhancements list that we normally send out after an upgrade has been noticeably smaller for the last few upgrades. This has been primarily as a result of Greentree undertaking a program of tidying up some of their backlog of bug fixes, as well as undertaking some exciting new development projects.

In addition to the enhancements in our upgrade documentation, there are two exciting new features in the Accounts Payable area that we would like to spotlight this month.

The first is in the AP Supplier maintenance Transactions tab. There is now the ability to select a date range for a transactions query (see below). It is also still possible to "Show all" transactions, or to "Show outstanding only".

For those users who send remittance advices or payslips by email using the Auto fax/email facility, there is now more information given in the "notifications" box that appears once the print job has been submitted.

As can be seen below, the email address is listed for each remittance advice or payslip that has been successfully submitted by Greentree. This can be handy in reviewing the emails that have been sent in a particular print run.

If you would like more information on using the Auto fax/email function, please contact the Bizlink support team.

-Steve Kruger

Notifications

- The job AP Remittance - L has completed processing. (17 December 2009, 13:42:00)
- The job AP Remittance - L has completed emailing to admin@theoffice.com.au (17 December 2009, 13:42:03)
- The job AP Remittance - L has completed processing. (17 December 2009, 13:42:03)
- The job AP Remittance - L has completed emailing to accounts@dyno.com.au (17 December 2009, 13:42:04)
- The job AP Remittance - L has completed processing. (17 December 2009, 13:42:07)
- The job AP Remittance - L has completed emailing to accounts@ccap.com.au (17 December 2009, 13:42:07)
- The job AP Remittance - L has completed emailing to accounts@ccap.com.au (17 December 2009, 13:42:07)

Date	P	Tran	Reference	Detail	Pay Date	Original Value	Outstanding Value	Batch
+ 6/8/08	31	AP Invoice	724749		6/8/08	429.06	0.00	763189
+ 6/8/08	31	AP Invoice	724814		6/8/08	853.75	0.00	769319
+ 7/8/08	31	AP Invoice	725651		7/8/08	524.57	0.00	770993
+ 12/8/08	31	AP Invoice	727182		12/8/08	28.51	0.00	774055
+ 30/8/08	31	Payment	797483	BLAC	30/8/08	-436.39	0.00	1298
+ 3/9/08	30	AP Invoice	734063		3/9/08	1,638.76	0.00	777847
+ 9/9/08	30	AP Invoice	735779		9/9/08	937.97	0.00	781279
+ 12/9/08	30	AP Invoice	737045		12/9/08	937.97	0.00	783811
+ 22/9/08	30	AP Invoice	739204		22/9/08	275.43	0.00	788129
+ 29/9/08	30	Payment	809905	BLAC	29/9/08	-407.73	0.00	1349
+ 29/9/08	30	Payment	815552	BLAC	29/9/08	-429.06	0.00	1349
+ 29/9/08	30	Payment	815617	BLAC	29/9/08	-853.75	0.00	1349
+ 29/9/08	30	Payment	816454	BLAC	29/9/08	-524.57	0.00	1349
+ 29/9/08	30	Payment	817985	BLAC	29/9/08	-28.51	0.00	1349

JR.bizlink People

Teresa Hooper

Direct: 3222 8461

Email: thooper@jr.com.au

Lynette Schaefer

Direct: 3222 8379

Email: lschaefer@jr.com.au

Gaye Smith

Direct: 3222 8350

Email: gsmith@jr.com.au

Alex Clark

Direct: 3222 8384

Email: aclark@jr.com.au

Steve Kruger

Direct: 3222 8339

Email: skruger@jr.com.au

Kirsty Block

Direct: 3222 8479

Email: kblock@jr.com.au

Victoria Cole

Direct: 3222 8338

Email: vcole@jr.com.au

Bernice Boucher

Direct: 3222 8478

Email: bboucher@jr.com.au

Vaughan Schipplock

Direct: 3222 8318

Email: vschipplock@jr.com.au

SUPPORT EMAIL

Direct: 3222 8400

Email: bizlinksupport@jr.com.au

